



Custom Manufacturer Since 1949

# WARWICK PRODUCTS CASE STUDY

## The Premier Millwork Provider for the Self-Storage Industry



### Overview

Warwick Products has solidified its reputation as the premier millwork subcontractor for the self-storage industry. With over 75 years of custom manufacturing experience, Warwick Products has become synonymous with quality, reliability, and innovation. This case study explores how Warwick Products successfully completed a recent project for Extra Space Storage in Westlake, Ohio, showcasing our expertise and customer-focused approach.

### Project Background

#### Extra Space Storage in Westlake, Ohio

Extra Space Storage in Westlake, Ohio, required high-quality millwork solutions to enhance their new facility's functionality and aesthetics.

### Client Requests

Extra Space Storage had specific requests that required specialized millwork solutions:

1. **Durability:** Fixtures and cabinetry needed to withstand frequent use and high-traffic conditions.
2. **Customization:** The facility required specific designs for different areas, including the entrance area and breakroom.
3. **Timeliness:** Meeting deadlines for the new build was crucial.
4. **Cost Efficiency:** The project needed to be completed within budget without compromising on quality.

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Cleveland, Ohio



ExtraSpaceStorage



## Warwick's Approach

### 1.) Comprehensive Consultation

Warwick Products was chosen for the millwork bid because of our extensive experience and deep understanding of the unique needs and goals of self-storage facilities. Gibson Commercial Construction selected us as their subcontractor, trusting in our proven track record of excellence. Our team of industry experts conducted thorough assessments to identify specific requirements, challenges, and objectives for the project.

### 2.) Customized Solutions

Warwick Products provided tailored millwork solutions designed to enhance the functionality and aesthetics of the facility. Our offerings included:

- **Entrance Office Area:** Two podiums, green accent wall panels, and two point-of-sale grid walls for products.
- **Breakroom:** Kitchenette cabinets and DVR cabinets, built to maximize space and functionality.

### 3.) Streamlined Engineering and Production

Warwick's streamlined engineering and production processes were pivotal in delivering cost-effective solutions:

- **Value Engineering:** Our experienced engineering team optimized designs for both functionality and efficiencies, reducing material waste and production costs.
- **Advanced Production Capabilities:** Our state-of-the-art facility enabled us to maintain high production standards while achieving faster turnarounds.
- **No Lead Time Issues:** With our organized and efficient production schedules, we ensured timely delivery of all components, eliminating lead time issues.
- **Reduction in Issues:** Our rigorous quality control processes minimized production errors, ensuring flawless execution.



#### 4.) Efficient Project Management

Warwick's project management team ensured seamless coordination and execution. We provided:

- **Detailed Documentation:** Keeping clients updated with comprehensive project timelines and progress reports.
- **Dedicated Service:** Personal, dedicated project managers accessible to address any concerns promptly.
- **Scalable Production:** With an 82,000 square foot facility equipped with state-of-the-art machinery, Warwick could handle large-scale production requirements.

#### 5.) Fast Onsite Installation

Our streamlined processes extended to onsite installation, where our experienced installation teams:

- **Minimized Downtime:** Quick and efficient installations reduced operational disruptions for our clients.
- **Ensured Quality:** Precision installation techniques ensured that every component fit perfectly, maintaining the high standards of our millwork.



# Results

## ✓ Cost Savings

Through our streamlined engineering and production processes, Warwick delivered significant cost savings to Extra Space Storage:

- **Reduced Material Waste:** Optimized designs and efficient manufacturing minimized material waste.
- **Faster Turnarounds:** Accelerated production schedules reduced overall project timelines, saving on labor and overhead costs.
- **Lower Maintenance Costs:** Durable, high-quality fixtures reduced the need for frequent repairs and replacements.

## ✓ Enhanced Facility Functionality and Durability

Warwick's millwork solutions significantly improved the functionality and durability of the Extra Space Storage facility. Our robust fixtures and custom cabinets proved resilient under heavy use, which in the end will reduce maintenance costs.

## ✓ Improved Aesthetics

Our aesthetic enhancements created a more appealing environment, attracting more customers and increasing occupancy rates. The high-end look of Warwick's millwork solutions set Extra Space Storage apart from competitors.

## ✓ Timely Project Completion

Thanks to our efficient project management and scalable production capabilities, Warwick consistently met deadlines. Extra Space Storage praised our ability to deliver high-quality millwork solutions on time, every time.



Celebrating 75 years of manufacturing excellence in custom millwork for the following industries: retail stores, self-storage facilities, convenience stores and more.





## CONCLUSION

Warwick Products has proven to be the premier millwork provider for the self-storage industry. Our commitment to quality, customization, and customer satisfaction has set us apart. With Warwick, self-storage facilities like Extra Space Storage can count on durable, aesthetically pleasing, and timely millwork solutions tailored to their unique needs, all while enjoying significant cost savings.

# TESTIMONIALS

## CONTACT US NOW



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### JEFF S., OWNER, EXTRA SPACE STORAGE

*"Warwick transformed our facility with their exceptional millwork. Their experience in the industry was apparent. I had no concerns or doubts and couldn't be happier with the results."*

### TODD M., PROJECT MANAGER, GIBSON COMMERCIAL CONSTRUCTION

*"Working with Warwick was a breeze. Their dedicated project managers kept us informed every step of the way, and their production abilities ensured we met our opening deadlines without a hitch. Plus, their cost-effective solutions saved us a significant amount of money. They were also extremely flexible when it came to installation timing."*

### NATE J., STORE MANAGER, EXTRA SPACE STORAGE

*"The new office area and breakroom look fantastic. The quality of their work is evident in every detail, and our staff and customers love the look."*